Business Goals Worksheet: One Year

The following section should be preferably filled up with the help of your upline. This way you will be able to “ground” your answers. This can be done alongside the orientation questionnaire.

# What is your immediate income goal?

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I will qualify for:

Projected Income (K)

3✯ Distributor……………….. Month…………. Year………….. K………………………………….

(This can be achieved within one month of registering with or without money)

4✯ Distributor……………….. Month…………. Year………….. K………………………………….

(This can be achieved within two months of your registration date)

5✯ Distributor……………….. Month…………. Year………….. K………………………………….

(This can be achieved within three to four months of your registration date)

6✯ Distributor……………….. Month…………. Year………….. K………………………………….

(This can be achieved within eight to ten months of your registration date)

7✯ Distributor……………….. Month…………. Year………….. K………………………………….

(This can be achieved within twelve to twenty months of your registration date)  
8✯ Distributor……………….. Month…………. Year………….. K………………………………….  
(This can be achieved within sixteen to twenty four months of your registration date)

Please bear in mind that the achievement markers accompanying each level are based on following the system to the letter and utilizing all resources as taught in the orientation through the TRUST™ system. If you follow these to the letter, you are very likely to achieve or even surpass the expected results, although few ever beat the dates above!

I will qualify for and attend:

Projected Income ($)

Bronze Lion…………………….. Month…………. Year………….. $....................................

Silver Lion……………………….. Month…………. Year………….. $....................................

Gold Lion………………………… Month…………. Year………….. $....................................

**Based on experience, it gets notoriously difficult to set goals beyond two years because there are so many factors that can derail or even totally alter your course toward your destination. These cannot be planned or even guessed, so we can only plan and factor them and influence the factors we can control, these are the daily activities like how many prospects you contact, how many hours you put in, how many follow-ups you do etc. If you can work with these, the others will simply fall in place by themselves based on probability and chance.**

**The law of averages states that if you keep doing the right thing over and over, you are bound to succeed at last!**

**Simple approach to managing your income**

* Use your retail profits (30% mark up) to: Pay your personal bills (Living expenses, personal products)
* Use your bonus to: Pay your business bills (Talk time, transport, literature and stock build up)
* Use your Honorary Bonus to: Pay for lifestyle, fun, dreams, and freedom from money worries.

**Develop your plan of action**

Write down what you are going to do for the next thirty days, sixty days, ninety days and so on. The key to success with Tianshi is continuously doing the basics of the business – every single day! In other words ensure that you have a game plan you adhere to.